alan@alanguthrie.com

| Summary | Innovative Sr. Project Engineer with over 35 years' experience in the development industrial systems, products, tooling, machinery and automated manufacturing strategic thinker with relentless creativity and problem solving tenacity. Excel leadership, project management and team building experience. I am uniquely to accomplish business objectives through cost effective innovation and prove manufacturing technologies. | ng. Strong Illent y prepared |
|------------------------------|--|---|
| Areas of Expertise | Engineering Management / Scope Development / Project Management / Design | 1 Mentor |
| | Innovative Design / Advanced Manufacturing Methods & Techniques | |
| | Sales Engineer / Business Development / Contract Negotiation and Development | nt |
| | Experienced Multi-Discipline Manufacturing Engineer / DFMA Specialist | |
| | • IP Development for proprietary products, methods and systems / Knowledge Er | ngineering |
| Experience | Delta Air Lines | 2018- |
| | Principal Engineer / Project Management / Tool & Process Design Repair Development Engineering, New Product Industrialization (GTF) | |
| | Development projects, GTF-NPI Team, Method & process design for component r • Project management for various P&W Geared Turbo Fan program plans. | |
| | Design and manufacturing of component repair tooling, gauges and related equipment. Use parametric modeling to design products, machines, methods, tools and gauges. | |
| | Pangborn Group, LLC Mechanical Engineer / Project Engineer Engineering and Design of Surface Preparation Shot Blast/Peening Eq Design Engineering of large-scale blast and peening machines and all supportive syst Design improved component manufacturing methods, many for European divisions. | - |
| Previous | Mechanical engineering for key machinery product lines. | |
| Professional Memberships: | Developed standard powered door system options for several equipment lines Met with customers to define customization of new machinery builds and facility install | lations. |
| Memberships. | Spyraflo, Inc. | 2006-2014 |
| sme | Chief Engineer / Sr. Management / Quality Manager Designed innovative new product lines and manufacturing systems to a company growth. Redesigned legacy product lines. Expanded custom p business by over 80% and patented several new technologies. | |
| | Responsible for all engineering and development functions. Managed projects from to full production encompassing: engineering, conceptual design, prototype development verification, validation, and ultimately contract fulfillment in full scale production, in design of manufacturing tooling, methods and assembly machine systems. Worked with prospects to assess needs and determine how to help them realize their per and cost goals. Document customer's design parameters. Generate quotations and proje Designed all special application plain/rolling element bearings and associated manufacture Optimized legacy designs to improve performance and quality while reducing cost. | ment, icluding erformance ect timelines. |
| AS ME | Optimized legacy designs to inprove performance and quarty while reducing cost. Responsible for the design, performance and maintenance of all production tooling and Final authority on every aspect of product design, quality and production thereof. Designed and patented self-clinch, self-aligning ball bearing technology. Four new pater Developed new adaptable injection molds to produce more part variations from the san Designed new high volume component feed system to provide jam-free part presentation for SCARA robot utilization. | nts filed 2014 ne tooling. |

Megadoor (Assa-Abloy) 2006-2006

Mechanical Design Engineer / Project Engineer

Designed large vertical door systems for military & commercial aircraft hangers. Responsible for total mechanical door design, all manufacturing drawings and interface information for door lift mechanisms and building support structure.

- Designed enormous door systems for various government and business aircraft hangers.
- Produced sales, manufacturing and as built prints.

Dutton & Hall, Inc.

2000-2005

Sr. Project Engineer / Plant Manager / Sales Engineer Responsible for all engineering projects. Increased sales by 64%.

Responsible for all technical sales and engineering. Managed large contracted projects from inception to delivery.

- Developed tooling rehabilitation method that saved major client over \$8 Million.
- Designed robotic fixturing lock and unlock stations for pharmaceutical company's manufacturing system increasing product yield, on existing equipment, by over 30%.
- Responsible for contract scope definitions, drafting and contract negotiations.
- Advised on best solutions and validated solutions with laboratory testing data

W.B. George Manufacturing Co., Inc.

Sr. Mechanical Engineer / Manufacturing Engineer / Sales Engineer Created W.B. George's first effective modular motor winding treatment ovens with integrated robotic pick and place systems.

Responsible for design and profitability of WBG Corporation's turnkey automated resin impregnation systems for electric motor industry.

- Managed product development, pricing and directed manufacturing. Responsible for quotations, estimates and contract definition.
- Established high efficiency manufacturing processes. Designed new tools and fixtures that increased production > 800%.
- Designed WB's first modular oven construction system reducing build costs by 45%
- Developed improved oven system tooling while reducing costs by over 90%.

Dutton & Hall, Inc.

Manufacturing Engineer / Sales Engineer / Sr. Programmer Expanded automated manufacturing capabilities by computerization.

Determined tooling, fixturing and methods for machine manufacturing.

- Networked manufacturing cells and created programs to manage NC programs with client projects for efficient JIT production.
- Implemented workflow studies to improve operations and trained programmers to utilize advanced programming methods.

J.G. McGuffey & Co

1986-1993

1993-1996

Project Manager / Mechanical Engineer / Programmer / R&D Lead Assured growth & profitability through efficient design and manufacture

Design and manufacture of custom machinery for hot melt adhesive applications.

- Product development, pricing and managed new equipment manufacturing.
- Refined several product lines to reduce manufacturing costs and increase margins.
- Developed ultra-high tolerance slot dies, applicators, spray heads and coating lines.
- Managed large equipment installations, tested systems and demonstrated functionality for final customer approval. Created 'As-built' technical documentation.
- Conducted ergonomic motion and time studies for machine design criteria.

Primary Software:



SOLIDWORKS



1996-2000